

**DESIGN PACKAGE A** - Design and DA/CDC/CC Permits  
**DESIGN PACKAGE A+Interior** - Design and DA/CDC/CC Permits and Interior Design  
**DESIGN PACKAGE B** - Design, DA/CDC/CC Permits and Construction Contract Documentation  
**DESIGN PACKAGE B+Interior** -Design, DA/CDC/CC Permits, Interior Design and Construction Contract Documentation  
**DESIGN PACKAGE C** -Design, DA/CDC/CC Permits, Construction Contract Documentation and Tender  
**DESIGN PACKAGE C+Interior** - Design, DA/CDC/CC Permits, Interior Design, Construction Contract Documentation and Tender  
**DESIGN PACKAGE D** -Design, DA/CDC/CC Permits, Construction Contract Documentation, Tender and Construction Contract Administration  
**DESIGN PACKAGE D+Interior** - Design, DA/CDC/CC Permits, Interior Design, Construction Contract Documentation, Tender and Construction Contract Administration

|  | DESIGN<br>PACKAGE<br>A | DESIGN<br>PACKAGE<br>A+Interior | DESIGN<br>PACKAGE<br>B | DESIGN<br>PACKAGE<br>B+Interior | DESIGN<br>PACKAGE<br>C | DESIGN<br>PACKAGE<br>C+Interior | DESIGN<br>PACKAGE<br>D | DESIGN<br>PACKAGE<br>D+Interior |
|--|------------------------|---------------------------------|------------------------|---------------------------------|------------------------|---------------------------------|------------------------|---------------------------------|
| PROJECT INITIALISATION   |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Meet to discuss your brief including design ideas, objectives, customer needs and requirements                                     | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Explain fee structure, procurement options and contractual terms   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Discuss budgetary constraints  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Discuss the need for consultants   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| PREDESIGN  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Discuss the intended space provisions and planning relationships   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Visit the site and measure up as required  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Coordinate fee proposals and engage land surveyor  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Council liaison to gather relevant site information  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Obtain site details, the land survey, soil studies, the climate, existing infrastructure and services                              | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Constraints and opportunity site analysis  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Research planning regulations  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Determine consents required  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Discuss programme and prepare critical path  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Discuss what level design can be achieved with the budget  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| SKETCH DESIGN  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Preparation of preliminary concept sketches and exploration of options for the design of the home or business                      | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Prepare concept layouts, sketches, 3D models, perspectives and elevations  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Discuss how to intergrate sustainable design principels  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Opinion of probable cost   | EC                     | EC                              | EC                     | EC                              | EC                     | EC                              | EC                     | EC                              |
| Coordinate fee proposals and engage consultants  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Client meetings to develop and finalise your preferred option  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| DESIGN DEVELOPMENT TO DEVELOPMENT APPLICATION OR COMPLYING DEVELOPMENT CERTIFICATE   |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Development of the approved sketch design, including coodinating input and reports from other consultants                          | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Preliminary material selections  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Preparation of the drawings and supporting information needed for a planning application   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Town Planning Report   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Waste Management Plan  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| BASIX and energy assessment  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Submission of the planning application   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| DA MONITORING  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Lialse with council and monitor progress of the application  | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              |
| Neighbour negotiations during DA assessment  | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              |
| Amendments to the Application  | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              | AT                     | AT                              |
| CONSTRUCTION CERTIFICATE DOCUMENTATION   |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Prepare drawings and notes that explain the general construction of the building and how its design meets the building regulations | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Coordinate fee proposals and appoint PCA   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Submit an Construction Certificate approval  | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Liaise with authority until Construction Certificate is released   | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| INTERIOR DESIGN  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Prepare an interior colour palette   |                        | ✓                               |                        | ✓                               |                        | ✓                               |                        | ✓                               |
| Souce materials, fittings and finishes including lighting, flooring, wall coverings, soft furniture, finishes and hardware         |                        | ✓                               |                        | ✓                               |                        | ✓                               |                        | ✓                               |
| Wet areas, design & documentation  |                        | ✓                               |                        | ✓                               |                        | ✓                               |                        | ✓                               |
| Design joinery units   |                        | ✓                               |                        | ✓                               |                        | ✓                               |                        | ✓                               |
| Construction contract documentation  |                        | ✓                               |                        | ✓                               |                        | ✓                               |                        | ✓                               |
| CONSTRUCTION CONTRACT DOCUMENTATION  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Prepare detailed construction documentation based on approved developed design   |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Complete coodination of consultants' detailed documentation  |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Additional building details beyond those required for building permit  |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Service plans showing power, lighting, swtiching, telephone, and mechanical systems  |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Prepare a written specification covering the materials, processes and labour expected of the building contractor                   |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               | ✓                      | ✓                               |
| Pre tender costing estimate if required  |                        |                                 | EC                     | EC                              | EC                     | EC                              | EC                     | EC                              |
| TENDERING AND AWARD OF CONTRACT  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Negotiate a contract with a selected builder   |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Pre qualify tenderer reputations and invite upto four contractors to price the project   |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Issue tender documentation and coordinate tender process   |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Review tenders and make a recommendation   |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Amend documents based on final negotiations  |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Organise contract documentation for the project and arrange for contracts to be signed   |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| Agree with contractor on building programme  |                        |                                 |                        |                                 | ✓                      | ✓                               | ✓                      | ✓                               |
| CONTRACT ADMINISTRATION DURING CONSTRUCTION  |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Coordinate the work of the other consultants   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Observe construction and run site meetings to ensure that the work is being done in accordance with the contract                   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Establish lines of day to day communication  |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Report progress via site meeting minutes   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Issue contract instructions and provide additional information that may be required on site  |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Receive claims for payment, make deductions as outlined in the contract and issue certificates to authorise payment to the builder |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| No additional money is spent unless variations are approved by client  |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Maintain records on cost variations  |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| PRACTICAL COMPLETION   |                        |                                 |                        |                                 |                        |                                 |                        |                                 |
| Identify defects at the end of construction  |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Issue defects notices to ensure that they are corrected before final payment   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Review warranties and gurrantees   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Prepare as built drawings, services contacts and operating manuals as a maintenance instructions                                   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |
| Determine and certify practical completion   |                        |                                 |                        |                                 |                        |                                 | ✓                      | ✓                               |

AT - Additional work on time basis  
EC - External consultant fee apply

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|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE                                   | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD                                       | 6.9%      | 6.6%      | 6.4%      | 6.1%      | 5.8%      | 5.6%      | 5.3%      | 5.1%      | 4.8%      | 4.6%        | 4.4%        | 4.2%        | 4.0%        | 3.9%        | 3.8%        | 3.7%        | 3.6%        | 3.5%        | 3.4%        | 3.4%        | 3.3%        | 3.2%        | 3.1%        | 3.0%        | 2.9%        | 2.8%        | 2.8%        | 2.7%         |
|   | \$6,880   | \$13,244  | \$19,092  | \$24,424  | \$29,240  | \$33,540  | \$37,324  | \$40,592  | \$43,344  | \$45,580    | \$48,246    | \$50,568    | \$52,546    | \$54,180    | \$56,760    | \$59,168    | \$61,404    | \$63,468    | \$65,360    | \$67,080    | \$98,040    | \$127,280   | \$154,800   | \$180,600   | \$204,680   | \$227,040   | \$247,680   | \$266,600    |
|   | 7.1%      | 6.8%      | 6.6%      | 6.3%      | 6.1%      | 5.8%      | 5.5%      | 5.3%      | 5.0%      | 4.8%        | 4.6%        | 4.4%        | 4.3%        | 4.1%        | 4.0%        | 3.9%        | 3.8%        | 3.7%        | 3.6%        | 3.5%        | 3.4%        | 3.3%        | 3.2%        | 3.1%        | 3.0%        | 3.1%        | 3.0%        | 2.9%         |
| RENOVATION                                      | \$7,095   | \$13,674  | \$19,737  | \$25,284  | \$30,315  | \$34,830  | \$38,829  | \$42,312  | \$45,279  | \$47,730    | \$50,611    | \$53,148    | \$55,341    | \$57,190    | \$59,985    | \$62,608    | \$65,059    | \$67,338    | \$69,445    | \$71,380    | \$104,490   | \$135,880   | \$165,550   | \$193,500   | \$219,730   | \$244,240   | \$267,030   | \$288,100    |

| DESIGN PACKAGE A+Interior - Design and DA/CDC/CC Permits and Interior Design |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 9.1%      | 8.8%      | 8.4%      | 8.1%      | 7.8%      | 7.4%      | 7.1%      | 6.7%      | 6.4%      | 6.0%        | 5.8%        | 5.6%        | 5.4%        | 5.1%        | 5.0%        | 4.9%        | 4.8%        | 4.7%        | 4.6%        | 4.4%        | 4.3%        | 4.2%        | 4.1%        | 4.0%        | 3.9%        | 3.8%        | 3.6%        | 3.5%         |
|  | \$9,120   | \$17,556  | \$25,308  | \$32,376  | \$38,760  | \$44,460  | \$49,476  | \$53,808  | \$57,456  | \$60,420    | \$63,954    | \$67,032    | \$69,654    | \$71,820    | \$75,240    | \$78,432    | \$81,396    | \$84,132    | \$86,640    | \$88,920    | \$129,960   | \$168,720   | \$205,200   | \$239,400   | \$271,320   | \$300,960   | \$328,320   | \$353,400    |
| RENOVATION   | 9.4%      | 9.1%      | 8.7%      | 8.4%      | 8.0%      | 7.7%      | 7.4%      | 7.0%      | 6.7%      | 6.3%        | 6.1%        | 5.9%        | 5.6%        | 5.4%        | 5.3%        | 5.2%        | 5.1%        | 5.0%        | 4.8%        | 4.7%        | 4.6%        | 4.5%        | 4.4%        | 4.3%        | 4.2%        | 4.0%        | 3.9%        | 3.8%         |
|  | \$9,405   | \$18,126  | \$26,163  | \$33,516  | \$40,185  | \$46,170  | \$51,471  | \$56,088  | \$60,021  | \$63,270    | \$67,089    | \$70,452    | \$73,359    | \$75,810    | \$79,515    | \$82,992    | \$86,241    | \$89,262    | \$92,055    | \$94,620    | \$138,510   | \$180,120   | \$219,450   | \$256,500   | \$291,270   | \$323,760   | \$353,970   | \$381,900    |

| DESIGN PACKAGE B - Design, DA/CDC/CC Permits and Construction Contract Documentation |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 9.3%      | 8.9%      | 8.6%      | 8.2%      | 7.9%      | 7.5%      | 7.2%      | 6.8%      | 6.5%      | 6.1%        | 5.9%        | 5.7%        | 5.5%        | 5.2%        | 5.1%        | 5.0%        | 4.9%        | 4.8%        | 4.6%        | 4.5%        | 4.4%        | 4.3%        | 4.2%        | 4.1%        | 3.9%        | 3.8%        | 3.7%        | 3.6%         |
|  | \$9,280   | \$17,864  | \$25,752  | \$32,944  | \$39,440  | \$45,240  | \$50,344  | \$54,752  | \$58,464  | \$61,480    | \$65,076    | \$68,208    | \$70,876    | \$73,080    | \$76,560    | \$79,808    | \$82,824    | \$85,608    | \$88,160    | \$90,480    | \$132,240   | \$171,680   | \$208,800   | \$243,600   | \$276,080   | \$306,240   | \$334,080   | \$359,600    |
| RENOVATION   | 9.6%      | 9.2%      | 8.9%      | 8.5%      | 8.2%      | 7.8%      | 7.5%      | 7.1%      | 6.8%      | 6.4%        | 6.2%        | 6.0%        | 5.7%        | 5.5%        | 5.4%        | 5.3%        | 5.2%        | 5.0%        | 4.9%        | 4.8%        | 4.7%        | 4.6%        | 4.5%        | 4.4%        | 4.2%        | 4.1%        | 4.0%        | 3.9%         |
|  | \$9,570   | \$18,444  | \$26,622  | \$34,104  | \$40,890  | \$46,980  | \$52,374  | \$57,072  | \$61,074  | \$64,380    | \$68,266    | \$71,688    | \$74,646    | \$77,140    | \$80,910    | \$84,448    | \$87,754    | \$90,828    | \$93,670    | \$96,280    | \$140,940   | \$183,280   | \$223,300   | \$261,000   | \$296,380   | \$329,440   | \$360,180   | \$388,600    |

| DESIGN PACKAGE B+Interior - Design, DA/CDC/CC Permits, Interior Design and Construction Contract Documentation |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 11.5%     | 11.1%     | 10.7%     | 10.2%     | 9.8%      | 9.4%      | 8.9%      | 8.5%      | 8.1%      | 7.6%        | 7.3%        | 7.1%        | 6.8%        | 6.5%        | 6.3%        | 6.2%        | 6.0%        | 5.9%        | 5.8%        | 5.6%        | 5.5%        | 5.3%        | 5.2%        | 5.0%        | 4.9%        | 4.8%        | 4.6%        | 4.5%         |
|  | \$11,520  | \$22,176  | \$31,968  | \$40,896  | \$48,960  | \$56,160  | \$62,496  | \$67,968  | \$72,576  | \$76,320    | \$80,784    | \$84,672    | \$87,984    | \$90,720    | \$95,040    | \$99,072    | \$102,816   | \$106,272   | \$109,440   | \$112,320   | \$164,160   | \$213,120   | \$259,200   | \$302,400   | \$342,720   | \$380,160   | \$414,720   | \$446,400    |
| RENOVATION   | 11.9%     | 11.4%     | 11.0%     | 10.6%     | 10.2%     | 9.7%      | 9.3%      | 8.9%      | 8.4%      | 8.0%        | 7.7%        | 7.4%        | 7.1%        | 6.8%        | 6.7%        | 6.6%        | 6.4%        | 6.3%        | 6.1%        | 6.0%        | 5.8%        | 5.7%        | 5.5%        | 5.4%        | 5.3%        | 5.1%        | 5.0%        | 4.8%         |
|  | \$11,880  | \$22,896  | \$33,048  | \$42,336  | \$50,760  | \$58,320  | \$65,016  | \$70,848  | \$75,816  | \$79,920    | \$84,744    | \$88,992    | \$92,664    | \$95,760    | \$100,440   | \$104,832   | \$108,936   | \$112,752   | \$116,280   | \$119,520   | \$174,960   | \$227,520   | \$277,200   | \$324,000   | \$367,920   | \$408,960   | \$447,120   | \$482,400    |

| DESIGN PACKAGE C - Design, DA/CDC/CC Permits, Construction Contract Documentation and Tender |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 9.9%      | 9.5%      | 9.2%      | 8.8%      | 8.4%      | 8.1%      | 7.7%      | 7.3%      | 6.9%      | 6.6%        | 6.3%        | 6.1%        | 5.8%        | 5.6%        | 5.5%        | 5.3%        | 5.2%        | 5.1%        | 5.0%        | 4.8%        | 4.7%        | 4.6%        | 4.5%        | 4.3%        | 4.2%        | 4.1%        | 4.0%        | 3.8%         |
|  | \$9,920   | \$19,096  | \$27,528  | \$35,216  | \$42,160  | \$48,360  | \$53,816  | \$58,528  | \$62,496  | \$65,720    | \$69,564    | \$72,912    | \$75,764    | \$78,120    | \$81,840    | \$85,312    | \$88,536    | \$91,512    | \$94,240    | \$96,720    | \$141,360   | \$183,520   | \$223,200   | \$260,400   | \$295,120   | \$327,360   | \$357,120   | \$384,400    |
| RENOVATION   | 10.2%     | 9.9%      | 9.5%      | 9.1%      | 8.7%      | 8.4%      | 8.0%      | 7.6%      | 7.3%      | 6.9%        | 6.6%        | 6.4%        | 6.1%        | 5.9%        | 5.8%        | 5.6%        | 5.5%        | 5.4%        | 5.3%        | 5.1%        | 5.0%        | 4.9%        | 4.8%        | 4.7%        | 4.5%        | 4.4%        | 4.3%        | 4.2%         |
|  | \$10,230  | \$19,716  | \$28,458  | \$36,456  | \$43,710  | \$50,220  | \$55,986  | \$61,008  | \$65,286  | \$68,820    | \$72,974    | \$76,632    | \$79,794    | \$82,460    | \$86,490    | \$90,272    | \$93,806    | \$97,092    | \$100,130   | \$102,920   | \$150,660   | \$195,920   | \$238,700   | \$279,000   | \$316,820   | \$352,160   | \$385,020   | \$415,400    |

| DESIGN PACKAGE C+Interior - Design, DA/CDC/CC Permits, Interior Design, Construction Contract Documentation and Tender |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 12.2%     | 11.7%     | 11.2%     | 10.8%     | 10.3%     | 9.9%      | 9.4%      | 9.0%      | 8.5%      | 8.1%        | 7.8%        | 7.4%        | 7.1%        | 6.8%        | 6.7%        | 6.5%        | 6.4%        | 6.2%        | 6.1%        | 5.9%        | 5.8%        | 5.6%        | 5.5%        | 5.3%        | 5.2%        | 5.0%        | 4.9%        | 4.7%         |
|  | \$12,160  | \$23,408  | \$33,744  | \$43,168  | \$51,680  | \$59,280  | \$65,968  | \$71,744  | \$76,608  | \$80,560    | \$85,272    | \$89,376    | \$92,872    | \$95,760    | \$100,320   | \$104,576   | \$108,528   | \$112,176   | \$115,520   | \$118,560   | \$173,280   | \$224,960   | \$273,600   | \$319,200   | \$361,760   | \$401,280   | \$437,760   | \$471,200    |
| RENOVATION   | 12.5%     | 12.1%     | 11.6%     | 11.2%     | 10.7%     | 10.3%     | 9.8%      | 9.3%      | 8.9%      | 8.4%        | 8.1%        | 7.8%        | 7.5%        | 7.2%        | 7.1%        | 6.9%        | 6.8%        | 6.6%        | 6.5%        | 6.3%        | 6.2%        | 6.0%        | 5.9%        | 5.7%        | 5.5%        | 5.4%        | 5.2%        | 5.1%         |
|  | \$12,540  | \$24,168  | \$34,884  | \$44,688  | \$53,580  | \$61,560  | \$68,628  | \$74,784  | \$80,028  | \$84,360    | \$89,452    | \$93,936    | \$97,812    | \$101,080   | \$106,020   | \$110,656   | \$114,988   | \$119,016   | \$122,740   | \$126,160   | \$184,680   | \$240,160   | \$292,600   | \$342,000   | \$388,360   | \$431,680   | \$471,960   | \$509,200    |

| DESIGN PACKAGE D - Design, DA/CDC/CC Permits, Construction Contract Documentation, Tender and Construction Contract Administration |           |           |           |           |           |           |           |           |           |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |              |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| PROJECT VALUE  | \$100,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$600,000 | \$700,000 | \$800,000 | \$900,000 | \$1,000,000 | \$1,100,000 | \$1,200,000 | \$1,300,000 | \$1,400,000 | \$1,500,000 | \$1,600,000 | \$1,700,000 | \$1,800,000 | \$1,900,000 | \$2,000,000 | \$3,000,000 | \$4,000,000 | \$5,000,000 | \$6,000,000 | \$7,000,000 | \$8,000,000 | \$9,000,000 | \$10,000,000 |
| NEW BUILD  | 13.8%     | 13.2%     | 12.7%     | 12.2%     | 11.7%     | 11.2%     | 10.7%     | 10.1%     | 9.6%      | 9.1%        | 8.8%        | 8.4%        | 8.1%        | 7.7%        | 7.6%        | 7.4%        | 7.2%        | 7.1%        | 6.9%        | 6.7%        | 6.5%        | 6.4%        | 6.2%        | 6.0%        | 5.8%        | 5.7%        | 5.5%        | 5.3%         |
|  | \$13,760  | \$26,488  | \$38,184  | \$48,848  | \$58,480  | \$67,080  | \$74,648  | \$81,184  | \$86,688  | \$91,160    | \$96,492    | \$101,136   | \$105,092   | \$108,360   | \$113,520   | \$118,336   | \$122,808   | \$126,936   | \$130,720   | \$134,160   | \$196,080   | \$254,560   | \$309,600   | \$361,200   | \$409,360   | \$454,080   | \$495,360   | \$533,200    |
| RENOVATION   | 14.5%     | 14.0%     | 13.5%     | 12.9%     | 12.4%     | 11.9%     | 11.4%     | 10.8%     | 10.3%     | 9.5%        | 9.4%        | 9.1%        | 8.7%        | 8.4%        | 8.2%        | 8.0%        | 7.8%        | 7.7%        | 7.5%        | 7.3%        | 7.0%        | 6.8%        | 6.6%        | 6.4%        | 6.3%        | 6.1%        | 5.9%        | 5.8%         |
|  | \$14,520  | \$27,984  | \$40,392  | \$51,744  | \$62,040  | \$71,280  | \$79,464  | \$86,592  | \$92,664  | \$95,460    | \$103,576   | \$108,768   | \$113,256   | \$117,040   | \$122,760   | \$128,128   | \$133,144   | \$137,808   | \$142,120   | \$146,080   | \$208,980   | \$271,760   | \$331,100   | \$387,000   | \$439,460   | \$488,480   | \$534,060   | \$576,200    |